Financial Statements

Year Ended December 31, 2024

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INDEPENDENT PRACTITIONER'S REVIEW ENGAGEMENT REPORT

To the Members of Delta Chamber of Commerce

We have reviewed the accompanying financial statements of Delta Chamber of Commerce (the organization) that comprise the statement of financial position as at December 31, 2024, and the statements of revenues and expenditures, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO), and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Practitioner's Responsibility

Our responsibility is to express a conclusion on the accompanying financial statements based on our review. We conducted our review in accordance with Canadian generally accepted standards for review engagements, which require us to comply with relevant ethical requirements.

A review of financial statements in accordance with Canadian generally accepted standards for review engagements is a limited assurance engagement. The practitioner performs procedures, primarily consisting of making inquiries of management and others within the entity, as appropriate, and applying analytical procedures, and evaluates the evidence obtained.

The procedures performed in a review are substantially less in extent than, and vary in nature from, those performed in an audit conducted in accordance with Canadian generally accepted auditing standards. Accordingly, we do not express an audit opinion on these financial statements.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the financial statements do not present fairly, in all material respects, the financial position of Delta Chamber of Commerce as at December 31, 2024, and the results of its operations and its cash flows for the year then ended in accordance with ASNPO.

Delta, British Columbia April 16, 2025 CHARTERED PROFESSIONAL ACCOUNTANTS

Shpah & Company

Statement of Financial Position December 31, 2024

	2024	2023
ASSETS		
CURRENT		
Cash	\$ 297,359	\$ 163,938
Accounts receivable	31,803	14,571
Goods and services tax recoverable	1,764	1,499
Prepaid expenses	3,975	3,485
	334,901	183,493
PROPERTY, PLANT AND EQUIPMENT (Note 2)	130,068	143,392
TERM DEPOSITS (Note 1)	312,852	313,460
	\$ 777,821	\$ 640,345
CURRENT Accounts payable and accrued liabilities Bonuses payable Prepaid membership revenue (Note 3) Deferred service revenue Deferred sponsorship revenue	\$ 22,060 10,493 52,836 74,393 22,500	\$ 18,920 15,375 38,555 34,333 22,500
	182,282	129,683
NET ASSETS		
Unrestricted	152,619	53,810
Invested in capital assets	130,068	143,392
Lease reserve fund (Note 6)	 312,852	313,460
	595,539	510,662
	\$ 777,821	\$ 640,345

ON BEHALF OF THE BOARD Director Director

Statement of Revenues and Expenditures Year Ended December 31, 2024

		2024		2023
REVENUES				
Advertising revenue	\$	747	\$	535
Annual sponsorship	-	33,708	*	35,550
Business services		14,838		15,436
Canada summer student jobs grant (Note 4)		26,947		26,090
City of Delta - Tourism fee-for-service		155,490		131,667
Commission - group insurance		84,924		80,838
Destination BC - Visitor Centre operating grant		15,000		15,000
Investment revenue		15,333		8,458
Membership fees		130,598		124,165
Events and other activities (Schedule 2)		257,722		237,789
		735,307		675,528
EXPENSES				
Amortization		17,369		24,002
Annual sponsorship		23,412		15,601
Membership advertising and promotion		11,726		11,158
Professional fees		6,536		6,541
Repairs maintenance and utilities		19,978		19,640
Salaries and wages		267,100		305,802
Sub-contracts		8,820		9,442
Tourism - Visitor Centre summer staff		25,156		32,317
Tourism and business services		109,004		64,225
Travel		2,266		2,460
Events and other activities (Schedule 2)		122,519		120,621
Office and administration (Schedule 1)		36,910		40,698
		650,796		652,507
EXCESS OF REVENUES OVER EXPENSES FROM OPERATIONS		84,511		23,021
OTHER INCOME				
Boardroom Rental		366		733
EXCESS OF REVENUES OVER EXPENSES	\$	84,877	\$	23,754

Statement of Changes in Net Assets Year Ended December 31, 2024

Uı	nrestricted	_	Invested in apital assets	Lea	ase reserve fund	2024		2023
\$	53,810	\$	143,392	\$	313,460 \$	510,662	\$	486,908
	87,614		(17,369)		14,632	84,877		23,754
	(4,045)		4,045		-	-		-
	15,240				(15,240)			-
•	152 610	¢	120.069	Ф	212.052 @	505 530	Ф	510,662
		87,614 (4,045) 15,240	Unrestricted cases \$ 53,810 \$ 87,614 \$ (4,045) \$ 15,240	Unrestricted capital assets \$ 53,810 \$ 143,392 87,614 (17,369) (4,045) 4,045 15,240 -	Unrestricted capital assets \$ 53,810 \$ 143,392 \$ 87,614 (17,369) (4,045) 4,045 15,240 -	Unrestricted capital assets fund \$ 53,810 \$ 143,392 \$ 313,460 \$ 87,614 (17,369) 14,632 (4,045) 4,045 - 15,240 - (15,240)	Unrestricted capital assets fund 2024 \$ 53,810 \$ 143,392 \$ 313,460 \$ 510,662 87,614 (17,369) 14,632 84,877 (4,045) 4,045 - - 15,240 - (15,240) -	Unrestricted capital assets fund 2024 \$ 53,810 \$ 143,392 \$ 313,460 \$ 510,662 \$ 87,614 (17,369) 14,632 84,877 (4,045) 4,045 -

Statement of Cash Flows

Year Ended December 31, 2024

	2024	2023
OPERATING ACTIVITIES		
Excess of revenues over expenses	\$ 84,877 \$	23,754
Item not affecting cash:		
Amortization of property, plant and equipment	17,369	24,002
	102,246	47,756
Changes in non-cash working capital:		
Accounts receivable	(17,232)	13,823
Prepaid expenses	(490)	5,773
Accounts payable and accrued liabilities	3,139	1,465
Goods and services tax payable	(265)	(534)
Prepaid membership revenue	14,281	5,664
Bonuses payable	(4,882)	(5,239)
Deferred service revenue	40,060	34,333
Deferred sponsorship revenue	-	22,500
	34,611	77,785
Cash flow from operating activities	136,857	125,541
INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(4,044)	(10,880)
Term deposits	608	(74,773)
Cash flow used by investing activities	(3,436)	(85,653)
INCREASE IN CASH FLOW	133,421	39,888
Cash - beginning of year	163,938	124,050
CASH - END OF YEAR	\$ 297,359 \$	163,938

Notes to Financial Statements

Year Ended December 31, 2024

PURPOSE OF THE ORGANIZATION

Delta Chamber of Commerce (the "organization") is a not-for-profit organization formed and federally incorporated on August 18, 1949 under the Boards of Trade Act - Part II. The organization is a non-profit organization under Section 149(1) of the Income Tax Act and, as such, is not subject to income taxes.

The objective of the organization is to:

- a) act as a catalyst and information resource for the non-political business and professional community of Delta;
- b) promote and improve trade and commerce and the economic, civic, and social welfare within the community of Delta; and
- c) to support and advocate the interests of its Members in local, provincial and federal issues.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO).

Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates. The organizations estimates include allowance for doubtful accounts, the useful lives of capital assets, and certain accrued liabilities.

Term deposits

Term deposits are recorded at cost. They bear interest at 2.75% and 4.10% per annum. (2023 - 3.29% and 5.69%) and mature on October 31, 2025. As they have been designated for capital improvements, they have been presented as long term assets.

Property, plant and equipment

Property, plant and equipment is stated at cost less accumulated amortization and is amortized over its estimated useful life on a straight-line basis at the following rates and methods:

Building13 yearsstraight-line methodComputer equipment3 yearsstraight-line methodComputer software3 yearsstraight-line methodOffice equipment5 yearsstraight-line method

The organization regularly reviews its property, plant and equipment to eliminate obsolete items.

Property, plant and equipment acquired during the year but not placed into use are not amortized until they are placed into use.

Revenue recognition

Delta Chamber of Commerce follows the deferral method of accounting for contributions.

(continues)

Notes to Financial Statements Year Ended December 31, 2024

. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Membership fees are recognized in the period to which they relate on a straight line basis, providing collection is reasonably assured. Membership fees received in the current year relating to future periods are recorded as deferred revenue.

Interest income is recognized as revenue when earned.

Advertising, sponsorship, business services, commission income, events and other revenue are recognized in the period that the service is provided or the event is held. Amounts received in advance are recorded in deferred revenue.

Government assistance

Government assistance for acquiring fixed assets and related to expenses is recorded as deferred government assistance and is amortized on the same basis and according to the same rates as the related fixed assets or to income as eligible expenditures are incurred.

Government grants

Government grants are recorded when there is a reasonable assurance that the organization had complied with and will continue to comply with, all the necessary conditions to obtain the grants.

In-kind donations

Contributed goods and services are received throughout the year to assist the Organization in delivering various events to the community. Due to fair values not being determinable, they are not recognized in these financial statements.

Financial instruments

Financial instruments are recorded at fair value when acquired or issued. In subsequent periods, financial assets with actively traded markets are reported at fair value, with any unrealized gains and losses reported in income. All other financial instruments are reported at amortized cost, and tested for impairment at each reporting date. Transaction costs on the acquisition, sale, or issue of financial instruments are expensed when incurred.

Financial assets measured at amortized cost include cash, term deposits, and accounts receivable.

Financial liabilities measured at amortized cost include accounts payable.

2. PROPERTY, PLANT AND EQUIPMENT

	Cost	 ccumulated nortization	N	2024 Net book value	-	2023 Net book value
Building Computer equipment Office equipment	\$ 291,019 15,680 51,733	\$ 170,854 14,550 42,960	\$	120,165 1,130 8,773	\$	133,936 2,082 7,374
	\$ 358,432	\$ 228,364	\$	130,068	\$	143,392

3. PREPAID MEMBERSHIP REVENUE

Prepaid membership revenue represents the unearned portion of membership fees received or receivable in advance and other fees and sponsorships received in advance of the related event.

Notes to Financial Statements

Year Ended December 31, 2024

4. CANADA SUMMER JOBS GRANT

The Canada Summer Jobs grant provides wage subsidies to employers to create quality summer work experiences for young people aged 15 to 30 years. The organization must provide full-time work experience from April to September in Canada for a minimum of six weeks to eligible employees to maintain eligibility for the grant. The association is eligible to receive funding for up to 100% of the provincial minimum hourly wage to a maximum of 40 hours per week for each eligible employee.

5. COMMITMENTS

As at December 31, 2024, the organization has a land lease with the City of Delta. Lease payments were one dollar for the entire term paid at the commencement of the lease. The lease expires on March 31, 2027.

The organization entered into a five year lease for office equipment on January 26, 2023. Future minimum lease payments are as follows:

2025 2026 2027	\$ 2,497 2,497 2,497
2021	\$ 7,491

6. LEASE RESERVE FUND

The organization is required to maintain a reserve fund for major capital expenses and improvements related to the leased premises as would a prudent and similarly situated building owner (see note 5 for lease details).

7. BANK OPERATING LINE OF CREDIT

The organization has an operating line of credit up to \$5,000 on its operating bank account bearing interest at prime plus 3%. The line of credit is unsecured. As of December 31, 2024, the line of credit has not been utilized.

8. FINANCIAL INSTRUMENTS

The organization is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. The following analysis provides information about the organization's risk exposure and concentration as of December 31, 2024.

Credit risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The organization is exposed to credit risk from members. In order to reduce its credit risk, the organization reviews a new customer's credit history before extending credit and conducts regular reviews of its existing customers' credit performance. An allowance for doubtful accounts is established based upon factors surrounding the credit risk of specific accounts, historical trends and other information. The organization has a significant number of customers which minimizes concentration of credit risk.

Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The organization is exposed to this risk mainly in respect of its receipt of funds from its customers and other related sources, and accounts payable.

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Notes to Financial Statements Year Ended December 31, 2024

8. FINANCIAL INSTRUMENTS (continued)

Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. In seeking to minimize the risks from interest rate fluctuations, the organization manages exposure through its normal operating and financing activities. The organization is exposed to interest rate risk primarily through its term deposits.

Office and administration (Schedule 1)

Year Ended December 31, 2024

	2024	2023	
EXPENSES			
Association fees	\$ 6,774	\$ 7,399	
Board and executive director	3,501	3,726	
Convention and travel	1,431	1,842	
Insurance	5,747	4,840	
Interest and bank charges	7,859	8,074	
Office supplies	11,563	14,732	
Training	35	85	
	\$ 36,910	\$ 40,698	

Events and other activities (Schedule 2)

Year Ended December 31, 2024

	2024		2023	
RECEIPTS				
After 5 events	\$ 10,598	\$	7,594	
After 5 sponsorship	9,000		6,500	
All candidates sponsorship	3,000		-	
Dine Around Delta	1,500		-	
Gala auction and dinner	62,721		55,155	
Gala sponsorship	60,567		56,875	
Golf tournament	26,875		30,470	
Golf tournament sponsorship	44,800		50,865	
Luncheon events	22,509		15,285	
Other events	16,152		12,535	
Shredding event income	-		2,010	
Shred event sponsor	-		500	
	 257,722		237,789	
DISBURSEMENTS				
After 5	9,686		7,700	
All candidates	1,654		_	
Gala auction and dinner	69,182		64,789	
Golf tournament	41,176		44,292	
Other events	821		1,748	
Shredding	-		2,092	
	122,519		120,621	
EXCESS OF RECEIPTS OVER DISBURSEMENTS	\$ 135,203	\$	117,168	

The disbursement figures reported above, do not take into account external event coordination services or employee costs incurred to run these events.